

# Case Study...

Last year we were approached by international estate agents Knight Frank, to supply and maintain over 80 franking machines, which were to be placed in branches across the country.

Our business machines division was already familiar with the company having maintained their multifunction devices for over 25 years, so we understood the needs of the business and the operational demands placed on each branch.

Their old franking machines were analogue, which of course meant they needed to be plugged in to a phone line, resulting in unnecessary telephone charges. Switching to digital and removing the phonenumber connection automatically saved them in excess of £20,000 per year – and that's without additional franked mail savings.

As part of our service we provide full training on every single one of our machines. Our engineers worked together to complete the training in all 80 branches in 4 just weeks, thus covering 4 branches per day.



Our team installed franking machines into 80 Knight Frank branches across the UK

“ Switching to digital and removing the phonenumber connection automatically saved them in excess of £20,000 per year ”

We also collected their analogue machines as part of our service and returned them to the manufacturer.

As we work with two of the country's leading manufacturers of franking machines, Neopost and Pitney Bowes, we were able to offer Knight Frank a choice of machines, and with our guidance they were able to select the best fit for their business.



totaloffice.co.uk | sales@totaloffice.co.uk | 020 7536 2345

Mailroom Equipment



www.totaloffice.co.uk

Franked mail is now over 30% cheaper than stamps



Our average call-out response is 1h 58m

## Our service to you...

Our experienced team of engineers are based in London so if you ever report a fault with your equipment, we can send an engineer to site quickly.

As an approved supplier for both Neopost and Pitney Bowes, we stock replacement parts in our warehouse and will repair your machines on site to minimise equipment downtime.

Our maintenance contract includes:

All Parts & Labour

Unlimited Callouts

Loan Machines

Free Collection & Delivery

Full Telephone Support

Custom Slogan Set-up

## Why frank with us?

We are Royal Mail franking machine approved suppliers, inspectors and maintainers of Franking Machines. We have more than 25 years' experience and work with two of the UK's leading manufacturers of franking machines – Pitney Bowes and Neopost.

- More than 25 years in supplying & servicing franking machines
- Experienced, friendly & helpful customer service team
- Royal Mail franking machine approved suppliers
- Assigned your very own personal account manager
- Royal Mail approved inspectors & maintainers of franking machines
- All of our engineers are experienced & manufacturer trained
- All repairs guaranteed



Royal Mail



## Smart software...

We can install software built to suit your organisation's individual requirements. The intelligent software provides an efficient way to help you deliver mail all over your building in a matter of minutes.

Our software will scan your items and deliver them to the mailbox of the addressee. The software is intelligent enough to determine high priority mail and select the right action for fast delivery. It is also able to deliver mail to the correct department where an addressee is not referenced.

pitney bowes



NEOPOST

A folder inserter is the easy, time-efficient way to fold and insert your material into envelopes.



Capable of folding and inserting up to 1200 letters per hour into DL, C4 and C5 envelopes, saving much needed time organising and managing your outgoing mailers. The machines are able to fold and insert multiple items – providing they fit within the specified envelopes and comply with postal sizing restrictions.

## Let's be frank about the benefits...



### Saves Money

When you use business franking you can make considerable savings of over 30% on your postage.



### More Personal

It's a great marketing exercise for your business, all of your mail can be branded with your own logo.



### Saves Time

It's easy and convenient. You can arrange for a daily collection service with the Royal Mail or deliver to one of the various franked mail boxes in the city.



### Looks Professional

Your postage will always have a professional look and feel when you swap stamps for a printed postmark.



### More Control

Your franking machine will be pre-loaded with postage credits enabling you to monitor your daily spend. Our range of franking machines will also audit your departmental spend.

### Low Volume



#### DM60 Franking Machine

- Feeding System: Manual
- Integrated scale
- Record up to 5 custom slogans
- Departmental Accounting
- Smart Meter Technology



#### IS-280C Franking Machine

- High quality digital printing
- Integrated scale
- Record up to 10 marketing messages
- Departmental Accounting



#### DM160 Franking Machine

- Integrated scale
- Set marketing messages
- Tracking & reporting for up to 25 accounts
- Smart Meter Technology
- Connection to Intellink



#### DM220i Franking Machine

- High quality digital printing
- Integrated scale for up to 5kg
- Web-based postal calculator minimising postal costs
- Return address printing
- Record up to 10 marketing messages
- Departmental Accounting
- Connection to Intellink

### Medium Volume



#### DM300m Franking Machine

- Speed: 65 Letters Per Minute
- Envelope Feed: Semi-automatic
- Media Sizes: Up to 330mm X 381mm
- Integrated Weighing Options: 5kg
- Zero warm up-time
- Optional Interfaced Weighing: 7kg, 12kg or 35kg
- Set marketing messages
- Connection to Intellink



#### DM400m Franking Machine

- Speed: 95 Letters Per Minute
- Envelope Feed: Semi-automatic
- Envelope Sizes: DL, C5 & C4
- Integrated Weighing Options: 5kg
- Zero warm up-time
- Optional Interfaced Weighing: 7kg, 12kg or 35kg
- Set marketing messages



#### IN-360c Franking Machine

- Feeding System: Manual
- Integrated scale
- Record up to 10 custom slogans
- Departmental Accounting (up to 30 accounts)



#### Send Pro 1000

- Manage incoming and outgoing mail
- Prints 180 Letters per minute
- Integrated scale
- CMYK full colour printing
- Flexible printing from any desktop PC
- Inventory tracking on incoming mail

### High Volume



#### Send Pro 1500

- Manage incoming and outgoing mail
- Seal and print up to 120 letters per minute
- Integrated scale
- Weigh-on-the-way technology (WOW)
- CMYK full colour printing
- Flexible printing from any desktop PC
- Inventory tracking of incoming mail using scanner



#### Send Pro P2000

- Manage incoming and outgoing mail
- Process mixed sized mail at 110 letters per minute
- Seal and print postage for up to 180 letters per minute
- Integrated scale
- Weigh-on-the-way technology (WOW)
- Dimensions-on-the-way technology (DOW)
- CMYK full colour printing
- Flexible printing from any desktop PC
- Inventory tracking of incoming mail using scanner



#### Send Pro P3000

- Manage incoming and outgoing mail
- Sort mixed sized mail at up to 205 letters per minute
- Seal and print postage for up to 310 letters per minute
- Integrated scale
- Weigh-on-the-way technology (WOW)
- Dimensions-on-the-way technology (DOW)
- CMYK full colour printing
- Flexible printing from any desktop PC
- Inventory tracking of incoming mail using scanner



#### IN-600

- Manage incoming and outgoing mail
- Print postage on up to 110 letters per minute with feeder
- Integrated scale
- Rate wizard technology
- Accounts & reporting control (up to 35 accounts)
- Include up to 10 slogans



#### IN-700

- Manage incoming and outgoing mail
- Processes & seals up to 150 letters per minute
- Integrated scale
- Rate wizard technology
- Accounts & reporting control (up to 70 accounts)
- Include up to 10 slogans



#### IS-6000c

- Manage incoming and outgoing mail
- Processes & seals up to 260 letters per minute
- Integrated scale
- Rate wizard technology
- Accounts & reporting control (up to 500 accounts)
- Include up to 8 slogans

### Make your mark...

Mailmark is the new generation of franking mark that replaces the traditional 'town and crown' 2D barcode, the new 'mark' carries readable information offering the potential to track mail location and delivery, improve reporting and management of tariffs. Over time all business mail will carry this barcode.

With Mailmark the correct postage is always applied, so you will benefit from no surcharges, simple tariff updates, accurate product selection and tariff differential.

Leasing options available from as little as £5 per week