# Case Study...

Last year we were approached by international estate agents Knight Frank, to supply and maintain over 80 franking machines, which were to be placed in branches across the country.

Our business machines division was already familiar with the company having maintained their multifunction devices for over 25 years, so we understood the needs of the business and the operational demands placed on each branch.

Their old franking machines were analogue, which of course meant they needed to be plugged in to a phone line, resulting in unnecessary telephone charges. Switching to digital and removing the phoneline connection automatically saved them in excess of £20,000 per year – and that's without additional franked mail savings.

As part of our service we provide full training on every single one of our machines. Our engineers worked together to complete the training in all 80 branches in 4 just weeks, thus covering 4 branches per day.

Our team installed franking machines into 80 Knight Frank branches across the UK



# removing the phoneline connection automatically saved them in excess of £20,000 per year

We also collected their analogue machines as part of our service and returned them to the manufacturer.

As we work with two of the country's leading manufacturers of franking machines, Neopost and Pitney Bowes, we were able to offer Knight Frank a choice of machines, and with our guidance they were able to select the best fit for their business.





totaloffice.co.uk | sales@totaloffice.co.uk | 020 7536 2345



**Mailroom Equipment** 



www.totaloffice.co.uk

Franked mail is now over 30% cheaper than stamps



Our average call-out response is 1h 58m

# Our service to you...

Our experienced team of engineers are based in London so if you ever report a fault with your equipment, we can send an engineer to site quickly.

As an approved supplier for both Neopost and Pitney Bowes, we stock replacement parts in our warehouse and will repair your machines on site to minimise equipment downtime.

Our maintenance contract includes:

All Parts & Labour

**Unlimited Callouts** 

Loan Machines

Free Collection & Delivery

Full Telephone Support

Custom Slogan Set-up

# Why frank with us?

We are Royal Mail franking machine approved suppliers, inspectors and maintainers of Franking Machines. We have more than 25 years' experience and work with two of the UK's leading manufacturers of franking machines – Pitney Bowes and Neopost.



- More than 25 years in supplying & servicing franking machines
- Royal Mail franking machine approved suppliers
- Royal Mail approved inspectors & maintainers of franking machines
- All of our engineers are experienced & manufacturer trained
- All repairs guaranteed

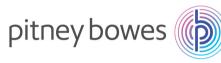
- Experienced, friendly & helpful customer
- Assigned your very own personal account manager



## Smart software...

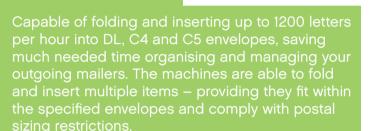
We can install software built to suit your organisation's individual requirments. The intelligent software provides an efficient way to help you deliver mail all over your building in a matter of minutes.

Our software will scan your items and deliver them to the mailbox of the addressee. The software is intelligent enough to determine high priority mail and select the right action for fast delivery. It is also able to deliver mail to the correct department where an addressee is not referenced.





A folder inserter is



# Let's be frank about the benefits...



When you use business franking you can make considerable savings of over 30% on



#### More Personal

It's a great marketing exercise for your business, all of your mail can be branded with your



It's easy and convenient. You can arrange for a daily collection service with the Royal Mail or deliver to one of the various franked mail boxes in the city.



#### Looks Professional

our postage will always have a professional look and feel when you swap stamps for a



#### More Control

Your franking machine will be pre-loaded with postage credits enabling you to monitor your daily spend. Our range of franking machines will also audit your departmental spend.

#### **Low Volume**



#### **DM60 Franking Machine**

- · Feeding System: Manual
- Integrated scale
  Record up to 5 custom slogans
- Departmental AccountingSmart Meter Technology
- · High quality digital printing



#### **IS-280C Franking Machine**

- Integrated scale
  Record up to 10 marketing messages



#### **DM160 Franking Machine**

- Integrated scale
- Set marketing messages
   Tracking & reporting for up to 25 accounts
- Integrated scale for up to 5kg

  Web-based postal calculator m Smart Meter Tech postal costs Connection to Intellilink
  - Return address printing
    Record up to 10 marketing messages Departmental Accounting

· High quality digital printing

DM220i Franking Machine

### **Medium Volume**



#### DM300m Franking Machine

- Speed: 65 Letters Per Minute Envelope Feed: Semi-automatic Media Sizes: Up to 330mm X 381mn
- Integrated Weighing Options: 5kgZero warm up-time Optional Interfaced Weighing: 7kg, 12kg

**High Volume** 



#### DM400m Franking Machine Speed: 95 Letters Per Minute

- Envelope Feed: Semi-automat • Envelope Sizes: DL C5 & C4 Integrated Weighing Options: 5kg

  \*Zero warm up-time
- Optional Interfaced Weighing: 7kg, 12kg
- Set marketing messages
- Record up to 10 custom slogans Departmental Accounting (up to 30 accounts)



#### **IN-360c Franking Machine** •Feeding System: Manual

- Send Pro 1000 Manage incoming and outgoing mailPrints 180 Letters per minute
- Integrated scale
   CMYK full colour printing
- · Flexible printing from any desktop PC Inventory tracking on incoming mail



#### Send Pro 1500

- Manage incoming and outgoing mail Seal and print up to 120 letters per minute
- Integrated scaleWeigh-on-the-way technology (WOW)
- CMYK full colour printing
- Inventory tracking of incoming mail



#### IN-700

- · Manage incoming and outgoing mail Processes & seals up to 150 letters
- per minute · Integrated scale
- · Rate wizard technology · Accounts & reporting control (up to
- nclude up to 10 slogans



#### Send Pro P2000

- Process mixed sized mail at 110 letters
- Seal and print postage for up to 180 letters per minute
  - Integrated scale
    Weigh-on-the-way technology (WOW) mensions-on-the-way technology (DOW)

IS-6000c

per minute
•Integrated scale

500 accounts)

•Rate wizard technology

Include up to 8 slogans

 CMYK full colour printing
 Flexible printing from any desktop PC Inventory tracking of incoming mail

Manage incoming and outgoing mailProcesses & seals up to 260 letters

Accounts & reporting control (up to

# Send Pro P3000

Integrated scale
Weigh-on-the-way technology (WOW)

CMYK full colour printing
 Flexible printing from any desktop PC

Dimensions-on-the-way technology (DOW)

per minute

#### IN-600

Manage incoming and outgoing mailSort mixed sized mail at up to 205 letters · Manage incoming and outgoing ma Print postage on up to 110 letters per minute with feeder Seal and print postage for up to 310 letters

Include up to 10 slogans

 Integrated scale Bate wizard technology Accounts & reporting control (up to



#### Make your mark...

Mailmark is the new generation of franking mark that replaces the traditional 'town and crown' 2D barcode, the new 'mark' carries readable information offering the potential to track mail location and delivery, improve reporting and managment of tarriffs. Over time all business mail will carry this barcode.

With Mailmark the correct postage is always applied, so you will benefit from no surcharges, simple tariff updates, accurate product selection and tariff differential.

Leasing options available from as little as £5 per week